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Beverage Distributors Benefit from Fixed Asset Management, HR and Payroll Software Alliance

Paragon Systems teams with Dresser & Associates to help wholesale beverage distributors gain control of fixed assets, HR and payroll costs.

Chicago, IL and Scarborough, ME – MAY 18, 2010 – Two leading Sage Business Partners, Paragon Systems and Dresser & Associates, have formed a strategic alliance focused on the fixed asset, payroll, and human resource management needs of wholesale beverage distributors. Paragon Systems (www.paragon-net.com), a Sage FAS software provider, helps companies reduce tax liability and increase cash flow through effective fixed asset management. Dresser & Associates (www.dresserassociates.com), a Sage Abra HRMS provider, provides human resource (HR) and payroll management systems that improve workforce productivity. By working together, the Sage Authorized Partners will combine complementary resources, technology, and industry experience to provide wholesale beverage distributors with greater control of their businesses and a significant reduction in operating costs.

Angie Bolton-Lyons of Paragon Systems explains that both firms share a client-focused philosophy as well as extensive experience with wholesale beverage distributors. “Our clients tell us they feel confident working with Paragon and Dresser because they don't have to explain how the beverage industry works – we speak their language and are like an extension of their staff. That experience provides us with tremendous momentum in helping our clients to cut costs and improve financial control in a short period of time.”

Jeff Byrnes of Dresser & Associates notes that beverage distributors often outsource [HR, payroll](#), and [fixed asset management](#) without giving it a second thought. “Our clients are rethinking that strategy once they discover all the hidden costs of outsourcing. By bringing fixed asset, HR, and payroll management in-house, beverage distributors are seeing enormous cost savings for so many things – property taxes, insurance, payroll, administrative overhead, and regulatory compliance.” Byrnes adds, “Once we’re able to sit down with a beverage distributor and calculate the return on investment, it's an easy decision for them.”

Bolton-Lyons says that the partnership is unique in other ways. “Many consulting alliances are built around technologies that improve workflow. And while our alliance with Dresser does accomplish

that objective, our primary focus is about improving our clients' cash flow."

To learn more about Paragon Systems, visit www.paragon-net.com.

To learn more about Dresser & Associates, visit www.dresserassociates.com.

About Paragon Valuation Group

Paragon Valuation Group, a Division of Paragon International, Inc. provides independent, impartial and accurate appraisals to assist in and support decisions related to taxes, risk management, investment, financing, and corporate planning. Paragon consultants have extensive industry experience and offer a unique combination of irreplaceable human resources and advanced technology. Paragon specialists are experienced in valuing closely held securities, patents and other intangible assets, business enterprises, buildings, equipment, and real estate.

Learn more at www.paragon-net.com.

About Dresser and Associates

Dresser & Associates is the leading solution provider for Sage North America. Dresser has been providing unique solutions for hundreds of businesses and providing them with the most productive and effective uses of current technology. Its mission is to provide quality services and cost effective solutions in order to ensure successful implementations that are on time and within budget. Dresser is committed to providing products and services that meet its customers' needs and exceed their expectations.

Dresser has been selected for the Sage President's Club for the last eight years, the Sage Chairman's Club for the last four years, and has recently received the distinction as a National Partner for Sage. The company exclusively supports and services Sage Abra software products and works closely with other VARS (value added resellers) to provide turnkey solutions to customers.

Learn more at www.dresserassociates.com.

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